



Blue Marble Consulting INC

- Pre-sales Certified Professionals
- Public Sector Certified Integrators
- SAP User Group presenters
- Course Instructors for SAP America
- Design Thinkers



Blue Marble is an SAP Value Added Re-Seller of licenses and implementation services. We have enabled 70 end clients onto SAP solutions with a 100% reference rate. We believe in preparing the organization, best practice adoption combined with our unique training approach. We believe all non-profits should be best run organizations.

We started implementing Grant Funded Project Solutions in SAP in 1999 at the University of Tennessee. Since then have supported state & local, higher education and non-profit organizations both large and small to effectively manage and control sponsor funded projects in SAP. We have enabled organizations that do great work including Wildlife Conservation Society who manages grant funded habitat and animal projects, South Florida Water Management District who manages grant funded everglades restoration projects as well as other larger humanitarian relief organizations. We enabled Johns Hopkins and affiliates to manage over \$1 billion /year in grant sponsored research projects globally.

If you are already are live on SAP have not yet implemented Grants, call us. If you are a prospect interested in Non Profit finance, budgeting, procurement and /or grants solutions, call us to see the power of 'out of the box' functionality.

Do not take our word for it, take our references. www.SAP-BMC.com

Grants Management Functionality Overview & Benefits



Purpose:

- Grants Management (GM-Grantee) is an integrated module that allows public sector organizations to plan, budget, manage, record, and report funding related to grants.
- Grants Management primarily integrates with core SAP ERP modules of finance general ledger, budgeting ledger (internal funding and external funding sources), project management, procurement and billing A/R.
- The module does so by allowing the user to view and manage data from the perspective of the Sponsor
- Proper implementation of the module can:
 - Reduce customization in the system
 - Consolidate and standardize master data
 - Make budgeting and spending controls more significant
 - Automate indirect cost calculations and postings
 - Create an opportunity to simplify drawdown processes by eliminating current manual postings
 - Expand reporting capabilities

Master Data Set-up:

- Structured – yet flexible – usage of several master data objects to maintain and report budget, encumbrances, expenses, revenues and balance sheet items from the Sponsor perspective
- These objects are tied to other modules' objects in order to integrate the Sponsor perspective with the Organization's perspective

Budgeting:

- Highly integrated process ties Sponsor-defined budget into the Organization's budget – via "ceiling scenario", we can control grant usage of appropriated dollars
- A flexible Availability Control (AVC) function allows users to control spending as the Sponsor requires on a grant-by-grant basis (high level control, low level control, or none at all)

Grants Management Functionality Overview & Benefits



Indirect Costing:

- Standard transaction that takes information maintained on the grant master, applies that logic to expenditure line items, and calculates/posts indirect costs for sponsor reimbursement

Postings:

- By having master data built as per sponsor requirements, postings are made right to the proper buckets (objects) for reporting without the need for complex offline spreadsheets
- Integration with customer master data allows us to track open items for accounts receivable from Sponsors
- With the comprehensive GM ledger, we are able to build a balance sheet per grant (A/R, A/P, and cash postings all post against the grant master data objects)

Standard Billing (Revenue Recognition):

- Resource-Related Billing in GM takes long-standing Sales and Distribution (SD) functionality and applies it to grant-specific data and postings, providing a standard – yet flexible – manner to calculate and post revenue
- Upon execution, revenue is posted to the grant (at the sponsored program level) and an open item A/R is posted to the Sponsor, which will be cleared upon cash receipt.

Call for a free demonstration of grants management with data from one of your real projects.